

Date: April 2, 2004

From: Glenn Rowinski
Defense Energy Support Center/DESC-BZD
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FAX: (703) 767-9044

SUBJECT: Southern Iraq, Gasoline Supplemental
Solicitation SP0600-04-R-0054-0001

1. This is solicitation SP0600-04-R-0054-0001 in support of Southern Iraq for the purchase of commercial unleaded gasoline to Iraqi specification, GIQ. This supplemental solicitation incorporates the terms and conditions of Solicitation SP0600-04-R-0054 (Southern Iraq Basic) issued January 21, 2004, and Amendments 0001-0013, with the exception of clause deletions, modifications and additions reflected herein. (If you need a copy of SP0600-04-R-0054, please visit our web site at <http://www.desc.dla.mil>).

2. SUPPLIES TO BE FURNISHED

The supplies to be furnished during the contract period and all associated data are as follows:

| Item/Product/Specification | Estimated Quantity (USG) |
|--|--------------------------|
| Benzene, Unleaded Gasoline (GIQ) NSN: 9130-01-516-4058 A copy of the specification is included at Enclosure 1 | 24,171,738 |

| Item | Location/activity | Method of delivery | Estimated Quantity (USG) | Offer Price (USD/USG) Eff. JAN 01, 2004 |
|---------------|---|--------------------|--------------------------|--|
| 005-GI | Basic Ordering Period: Khor Al Zubayr Port, or LPG Jetties, Iraq | BG | 24,171,738 | |

| Item | Location/activity | Method of delivery | Estimated Quantity (USG) | Offer Price (USD/USG) Eff. JAN 01, 2004 |
|---------------|---|---------------------------|---------------------------------|--|
| | Option #1 Period: | | | |
| 005-GI | Khor Al Zubayyr Port, or LPG Jetties, Iraq | BG | 12,283,998 | |

| Item | Location/activity | Method of delivery | Estimated Quantity (USG) | Offer Price (USD/USG) Eff. JAN 01, 2004 |
|---------------|---|---------------------------|---------------------------------|--|
| | Option #2 Period: | | | |
| 005-GI | Khor Al Zubayyr Port, or LPG Jetties, Iraq | BG | 12,283,998 | |

| Item | Location/activity | Method of delivery | Estimated Quantity (USG) | Offer Price (USD/USG) Eff. JAN 01, 2004 |
|---------------|---|---------------------------|---------------------------------|--|
| | Option #3 Period: | | | |
| 005-GI | Khor Al Zubayyr Port, or LPG Jetties, Iraq | BG | 11,887,740 | |

(DESC 52.207-9F10)

Notes:

1. Method of Delivery: BG – Barge
2. Barge offers must be on a FOB Destination Basis.

3. ORDERING PERIODS. The ordering and delivery periods are as follows:

BASIC ORDERING PERIOD:

- (a) Ordering Period Begins: Date of Award and Ends: June 30, 2004.
- (b) Delivery Period Begins: May 1, 2004 and Ends: June 30, 2004.

OPTION #1 PERIOD:

- (c) Ordering Period Begins: Date option is exercised and Ends: July 31, 2004.
- (d) Delivery Period Begins: July 1, 2004 and Ends: July 31, 2004.

OPTION #2 PERIOD:

- (e) Ordering Period Begins: Date option is exercised and Ends: August 31, 2004.
- (f) Delivery Period Begins: August 1, 2004 and Ends: August 31, 2004.

OPTION #3 PERIOD:

- (g) Ordering Period Begins: Date option is exercised and Ends: September 30, 2004.
- (h) Delivery Period Begins: September 1, 2004 and Ends: September 30, 2004.

4. ECONOMIC PRICE ADJUSTMENT:

| ITEM NO. (LISTED ITEMS) | NAME OF PUBLICATION | HEADING UNDER WHICH REFERENCE PRICE IS PUBLISHED AND NAME OF PRODUCT | LOCATION WHERE REFERENCE PRICE IS APPLICABLE |
|-------------------------|---|--|--|
| See Below | Platt's Oilgram Price Report (U.S. Edition) | Product Price Assessments (Arab Gulf, FOB) | See Below |

| LINE ITEMS | PRODUCT | REFERENCE PRODUCT (LOCATION) | REFERENCE PRICE / USG OR MT EFFECTIVE: JANUARY 1, 2004 |
|------------|------------------------|------------------------------|--|
| 005-GI | Unleaded Gasoline, GIQ | Naphtha | \$0.806004 |
| 005-GI | Unleaded Gasoline, GIQ | 95 RON Unleaded | \$0.913393 |

NOTES:

- A. Product prices will escalate twice monthly based on the average of high and low quotations contained in the Platt's publication during the periods of time of the 1st through the 15th, and then the 16th through the 30th/31st (as applicable) of each month in which deliveries are made. Therefore, the effective price for the period of the 1st through the 15th will be the average of the high and low quotations for the previous month's prices posted on the 16th through the 30th/31st. Saturdays and Sundays shall be considered as Platt's non-publication days. If prices are not posted by Platt's during the period that delivery was made due to a holiday or another occurrence, only the posted prices for that period will be used in the calculation.
- B. Unleaded Gasoline offerors must specify on which escalator their price is based. Offers may be made for Unleaded Gasoline using either escalator.

C. Offered prices that are submitted based on the escalator, Naphtha, Arab Gulf, FOB, will be subject to a positive adjustment factor of \$0.025457 USD/USG for evaluation purposes only. This factor represents the spread between the differences of the two reference prices and the 12-month average of both escalators.

5. **INFORMATION TO BE PROVIDED.** No hard copy of this solicitation will be issued however, the following information must be provided with your initial offer:

Offer Schedule

| Item | Product | Quantity (USG) | Mode | FOB (D) Dest | Shipping Point |
|------|---------|----------------|------|--------------|----------------|
| | | | | | |

(*NOTE: For FOB Destination, the date and time vessels commence discharging is defined as the Date of Delivery)

(a) State the Minimum/Maximum Quantities for Award by Shipping Point:

| Product | Mode | Shipping Point | Minimum Qty (USG) | Maximum Qty (USG) |
|---------|------|----------------|-------------------|-------------------|
| | | | | |

(b) State Minimum/Maximum Quantities (Parcel Size) for each Individual Lift for each Shipping Point:

| Product | Mode | Shipping Point | Minimum Qty (BLS) | Maximum Qty. (BLS) |
|---------|------|----------------|-------------------|--------------------|
| | | | | |

(c) State the Maximum Quantity Available per Month:

| Product | Mode | Shipping Point | Maximum Monthly Quantity (USG) |
|---------|------|----------------|--------------------------------|
| | | | |

(d) State the Minimum Number of Days Between Deliveries at Destination:

| Product | Mode | Shipping Point | Number of Days Between Deliveries |
|---------|------|----------------|-----------------------------------|
| | | | |

Notes:

1. FOR EVALUATION PURPOSES ONLY: DESC will add 3 days to offered barge lift intervals to determine if the maximum total quantity offered for each item can be lifted under a resultant contract. **Additionally, if multiple lift intervals are offered, DESC will evaluate the maximum quantity for award based on the most restrictive lift interval.** These evaluation factors were derived from operational scheduling realities and will only be used for evaluation purposes. The Government reserves the right to schedule lifts in accordance with the lift intervals indicated in the Schedule of the resultant contract. If the evaluation of each item results in less total quantity than the total quantity offered for that item, then the Government may not award more than the evaluated total quantity. However, offerors should consider the Government’s evaluation factors for tanker lift intervals to assure lift intervals and parcel sizes provide for full evaluation of total offered quantity for all items by all modes of delivery.
2. Unless you define otherwise, delivery interval is the time between when the vessel completes discharging and the Scheduled Delivery Date of the next lifting.
3. Please provide DUNS Number: _____
4. Parcel sizes are estimated to be 7,000 metric tonnes.
5. Port restrictions at the port of Khor Al Zubaryr will be provided at a later time via amendment to this Solicitation.
6. **RISK OF LOSS. Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract shall remain with the Contractor until, and shall pass to the Government upon delivery of the supplies to the Government at the destination specified in the contract (FOB Destination).**
7. **TERMS AND CONDITIONS. Acceptance of the terms and conditions of RFP SP0600-04-R-0054 and Amendments 0001 - 0013 are required and must be stated in the offer.**

- 8. CERTIFICATIONS & REPRESENTATIONS:** If you submitted an offer under RFP SP0600-04-R-0054, please confirm in writing that the certifications and representations of the offer remain in effect for your offer under RFP SP0600-04-R-0054-0001.
- 9. CLOSING.** Closing date and time for this solicitation is April 6, 2004, at 1:00 p.m. (1300 hours), local time, Ft. Belvoir, Virginia, USA.
- 10. LATE OFFERS.** Offers received after the date and time specified above will be considered late in accordance with paragraph INSTRUCTIONS TO OFFERORS – COMMERCIAL ITEMS. This was paragraph 12 of the OSP from the original solicitation.
- 11. NEGOTIATION SCHEDULE.** The following tentative negotiation schedule is provided for planning purposes. Note this schedule is subject to change at any time:

| | |
|-----------------------|---|
| April 6, 2004 | INITIAL OFFER CLOSING DATE (1:00 P.M.) |
| April 8, 2004 | NEGOTIATIONS OPEN |
| April 16, 2004 | NEGOTIATIONS CLOSE |

- 12. UPDATES.** Please see the attached clauses that are updated from the basic solicitation, SP0600-04-R-0054.
- 13. SUBMISSION OF OFFERS BY FACSIMILE.** The facsimile transmission number for submission of offers is (703) 767-8506. If for any reason you experience any difficulties with this number, or if you have questions concerning this solicitation please contact Contract Specialist, Glenn Rowinski at telephone (703) 767-9311.

14. NOTE: The Government intends to evaluate proposals and award a contract after conducting discussions with offerors whose proposals have been determined to be within the competitive range. If the Contracting Officer determines that the number of proposals that would otherwise be in the competitive range exceeds the number at which an efficient competition can be conducted, the Contracting Officer may limit the number of proposals in the competitive range to the greatest number that will permit an efficient competition among the most highly rated proposals. Therefore, the offeror's initial proposal should contain the offeror's best terms from a price and technical standpoint. While the Government intends to evaluate offers and award a contract after oral or written discussions with offerors, it reserves the right not to conduct discussions, as determined by the Contracting Officer. However, the offeror's initial offer should contain the offeror's best terms from a price and technical standpoint. The Government reserves the right not to conduct discussions as determined by the Contracting Officer. The Government may reject any or all offers if such action is in the public interest; accept other than the lowest offer; and waive informalities and minor irregularities in offers received.



JOY E. MULLORI
Overseas Contracting Officer
Bulk Fuels Division

ENCLOSURE 1

GASOLINE

بنزين الصنف 1

| | <u>مستقر</u> | <u>مصنوع</u> | <u>استراتيجي</u> | |
|---|----------------------|----------------------|----------------------|---|
| Distilled @ 100 °C %V (min) | 30 | 30 | 30 | المقطر عند 100°م حجم % (النسب) |
| Distilled @ 145 °C %V (min) | 70 | 70 | 70 | المقطر عند 145°م حجم % (النسب) |
| Final Boiling Point -°C (max) | 200 | 200 | 200 | نقطة الغليان النهائية °م (النسب) |
| Colour | RED | RED | Yellow | اللون |
| Octane No. (Research), (min) | 96 | 91 | 85 | رقم الأوكتان (البحث) (النسب) |
| Sulphur Content (%W) (max) | 0.05 | 0.05 | 0.05 | المحتوى الكبريتي % وزن (النسب) |
| Existent Gum (mg/100ml) (max) | 4.0 | 4.0 | 4.0 | الاصمغ الموجود (ملغم / 100 ملتر) (النسب) |
| Corrosion (Copper strip) | 1 | 1 | 1 | التآكل (شريط النحاس) |
| Lead Content (gm /L) (max) | 0.4 | 0.3 | 0.1 | محتوى الرصاص (غم / لتر) (النسب) |
| R. V. P (kg/cm ²) @ 37.8 °C | 0.45-0.84 | 0.45-0.84 | 0.45-0.84 | الضغط البخاري (رصد) بدرجة 37.8°م (كغم/سم ²) |
| Specific gravity @ 15.6 °C | (0.770) [*] | (0.770) [*] | (0.775) [*] | كثافة النوع عند 15.6°م |

ELECTRONIC TRANSFER OF FUNDS PAYMENTS - CORPORATE TRADE EXCHANGE

(a) The Contractor shall supply the following information to the Contracting Officer no later than 5 days after contract award and before submission of the first request for payment. The bank designated as the receiving bank must be located in the United States and must be capable of receiving Automated Clearing House (ACH) transactions.

NAME OF RECEIVING BANK: _____
(DO NOT EXCEED 29 CHARACTERS)

CITY AND STATE OF RECEIVING BANK: _____
(DO NOT EXCEED 20 CHARACTERS)

AMERICAN BANKERS ASSOCIATION NINE DIGIT IDENTIFIER OF RECEIVING BANK: _____

ACCOUNT TYPE CODE: (Contractor to designate one)

CHECKING TYPE 22

SAVINGS TYPE 32

RECIPIENT'S ACCOUNT NUMBER ENCLOSED IN PARENTHESES: _____
(DO NOT EXCEED 15 CHARACTERS)

RECIPIENT'S NAME: _____
(DO NOT EXCEED 25 CHARACTERS)

STREET ADDRESS: _____
(DO NOT EXCEED 25 CHARACTERS)

CITY AND STATE: _____
(DO NOT EXCEED 25 CHARACTERS)

NOTE: Additional information may be entered in **EITHER** paragraph (b) **OR** paragraph (c) below. Total space available for information entered in (b) **OR** (c) is 153 characters.

(b) SPECIAL INSTRUCTIONS/OTHER IDENTIFYING DATA:

(DO NOT EXCEED 153 CHARACTERS)

OR

