DEFENSE LOGISTICS AGENCY

DEFENSE ENERGY SUPPORT CENTER

DESC

Defense Energy Support Center

ROSECRANS MEMORIAL AIRPORT

AIR NATIONAL GUARD MISSOURI

Utility Privatization Preproposal Conference

July 25, 2001

DEFENSE LOGISTICS AGENCY

Agenda

Defense Energy Support Center

- Introductions - (1:00 PM)
  - Lisa Lombard, Contracting Officer
  - Other Distinguished Guests
- Solicitation Conditions
- Review Solicitation
- Required Information/Submittals
- Other Information
- Break - (1:45 PM)
- Question and Answer Period

DEFENSE LOGISTICS AGENCY

Solicitation Conditions

Defense Energy Support Center

- Will privatize if
  - Long term benefit exceeds long-term cost
- Solicitation SP0600-01-R-0009 covers
  - Fort Smith Municipal Airport (ANG), AR (electric, natural gas, water, wastewater)
  - Sioux Gateway Airport (ANG) , IA (electric)
  - Rosecrans Memorial Airport, (ANG), MO (electric, natural gas, water and wastewater)

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Section B – Supplies or Services and Prices/Costs

- Bundling (B.4)
  - Allowed but not required
  - If bundling is offered
    - Must provide a separate price schedule (B-2) for each contract line item
- Schedule (B.5.2)
  - Monthly Credit as Payment for Purchase Price
  - Fixed Monthly Charge
  - Monthly Credit to the Government (Delayed Response Times)

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC

Defense Energy Support Center

Section B – Supplies or Services and Prices/Costs

- Type of Contract –Fixed Price - Price Redetermination - Prospective (B.6)
  - 1st period is 2 years
  - Each following period is 3 years
    - May renegotiate during these periods if warranted

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Section C – Description/Specifications/Work Statement

- Contains general requirements applicable to all locations (C.3)
- Commodity is not included
- Performance Standards - required to adhere at a minimum, to specified industry standards
- Service Interruption/Contingency Plan (C.7)
  - Procedures and provisions for handling service interruptions

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC

Defense Energy Support Center

Section C – Description/Specifications/Work Statement

- Routine, Urgent and Emergency Repair Response (C.8)
  - Provides required response times (see section J for Installation specific requirements)
  - Defines Routine, Urgent and Emergency

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC

Defense Energy Support Center

Section C – Description/Specifications/Work Statement

- Environmental Compliance (C.10)
  - Comply with all applicable environmental laws and regulations
  - Accept Installation's spill response procedures, or propose alternative procedures for Government acceptance

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC

Defense Energy Support Center

Section C – Description/Specifications/Work Statement

- Capital Upgrades and Renewals and Replacements Plan (C.11)
  - Initial Capital Upgrades Submitted in Proposal
  - Future Capital Upgrades Submitted Under Annual Plans
    - Government does not approve/disapprove proposed upgrades
    - Reimbursement of future upgrades (other than those required to meet regulatory requirements), is at the discretion of the Government

DEFENSE LOGISTICS AGENCY

Review Solicitation

Defense Energy Support Center

Section C – Description/Specifications/Work Statement

- Quality Management Plan (C.12)
  - Provides listing of Critical Parameters (L.6.2)
  - Offeror proposes which standards and procedures they will apply to the parameters
- Transition Plan (C.13)
  - Operational transition plan to ensure continuous service from the Government to the new owner

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Sections E, F, G, and H – Solicitation Provisions/Clauses

- Section E - Inspection and Acceptance
- Section F - Deliveries or Performance
  - Utility Service Contract Term – 50 years or term consistent with end of lease
- Section G - Contract Administration Data
  - Contracting Officer's Representative
  - Invoice and Accounting Requirements
  - Service Charge Adjustment
  - Unforeseen circumstances will be addressed in accordance with Paragraph G.3 *Service Charge Adjustment*

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Sections E, F, G, and H – Solicitation Provisions/Clauses

- Section H - Special Contract Provisions
  - Insurance Requirements
    - Similar to Right of Way requirements
    - Additional requirements due to FAR minimums
  - Other Special Requirements
    - Accounting for Capital Upgrades/Purchase Price

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Sections I and J - Solicitation Provisions/Clauses

- Section I - Contract Clauses Incorporated by Reference and in full text
  - Federal Acquisition Regulation (FAR)
  - Defense FAR Supplement (DFARS)
  - Clauses for non-regulated entities (I.5)
  - Clauses for regulated entities (I.6)

- Section J – Base Specific Utility Specific Attachments
  - Base Distribution System Description
  - Specific Service Requirements
  - Secondary Metering – existing and future

Review Solicitation

Sections J and K - Solicitation Provisions/Clauses

- Section J –(continued)
  - Submittals
  - Service Area and Off Installation Sites
  - Transition Requirements
  - Government Recognized Deficiencies
  - Examples of Right of Way and Bill of Sale

- Section K - Representations, Certifications & Other Statements of Offerors
  - Fill-ins - must be completed and provided along with offer

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Section L – Instructions, Conditions, and Notices to Offerors

- Site Visits and Technical Libraries (L.2.1.5 and L.2.1.6)
  - Site Visits (TBA)
  - Technical Library (TBA)
- Proposal Preparation Instructions (L.4)
  - Volumes - must be separated
    - Technical - 200 pages per system
    - Past Performance - 40 pages
    - Contract Documentation (including any exceptions to terms and conditions)
    - Price Proposal

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

- Technical Proposal (L.6)
  - Service Interruption/Contingency Plan
  - Quality Management Plan
  - Capital Upgrades and Renewals and Replacements Plan
  - Operational Transition Plan
  - Financial Capability
- Contract Documents (L.8)
  - SF 33 - Fill-in and sign
  - Section K (Representations and Certifications)
  - Exceptions to Terms and Conditions
  - Subcontracting Plan - only large businesses
  - Socioeconomic Plan - all businesses

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC
Defense Energy Support Center

Section M – Evaluation Factors for Award

- Explains how Offers will be evaluated (M.4)
  - Factor 1: Mission Capability
    - Subfactor 1: Service Interruption/Contingency Plan
    - Subfactor 2: Quality Management Plan
    - Subfactor 3: Capital Upgrades and Renewals and Replacements Plan
    - Subfactor 4: Operational Transition Plan
    - Subfactor 5: Financial Capability

DEFENSE LOGISTICS AGENCY

Review Solicitation

DESC

Defense Energy Support Center

Section M – Evaluation Factors for Award

- Evaluation Factors cont (M.4)
  - Factor 2: Past Performance
  - Factor 3: Proposal Risk
    - Subfactors Identical to Factor 1
  - Factor 4: Socioeconomic Plan
  - Factor 5: Price

- Objective is to select the proposal that represents the Best Value

DEFENSE LOGISTICS AGENCY

Required Information/Submittals

DESC

Defense Energy Support Center

- Past Performance References – due when proposal is submitted
- Proposal – due October 15, 2001
  (1 – original, 3 hard copies and 1 copy on CD)

  separated into 4 volumes:
  - Volume I - Technical
  - Volume II - Past Performance Information
  - Volume III - Contract Documentation
  - Volume IV - Price Proposal

DEFENSE LOGISTICS AGENCY

Other Information

DESC
Defense Energy Support Center

- Points of Contact
  - Refer to Solicitation (SP0600-01-R-0009)
  - Contracting Officer
    - Verna Velez - vvelez@desc.dla.mil
      (703) 767-9405
    - Montrez Nicholson - enicholson@desc.dla.mil
      (703) 767-9652
- Updates/Amendments/Other Solicitations
  - Issued on Website
    - http://www.desc.dla.mil/main/a/priv/priv.htm

DEFENSE LOGISTICS AGENCY

Question and Answer Period

Defense Energy Support Center

- Submit Detailed Questions Regarding Solicitation In Writing
- Responses To Questions Will Be Disseminated To All Via An Amendment