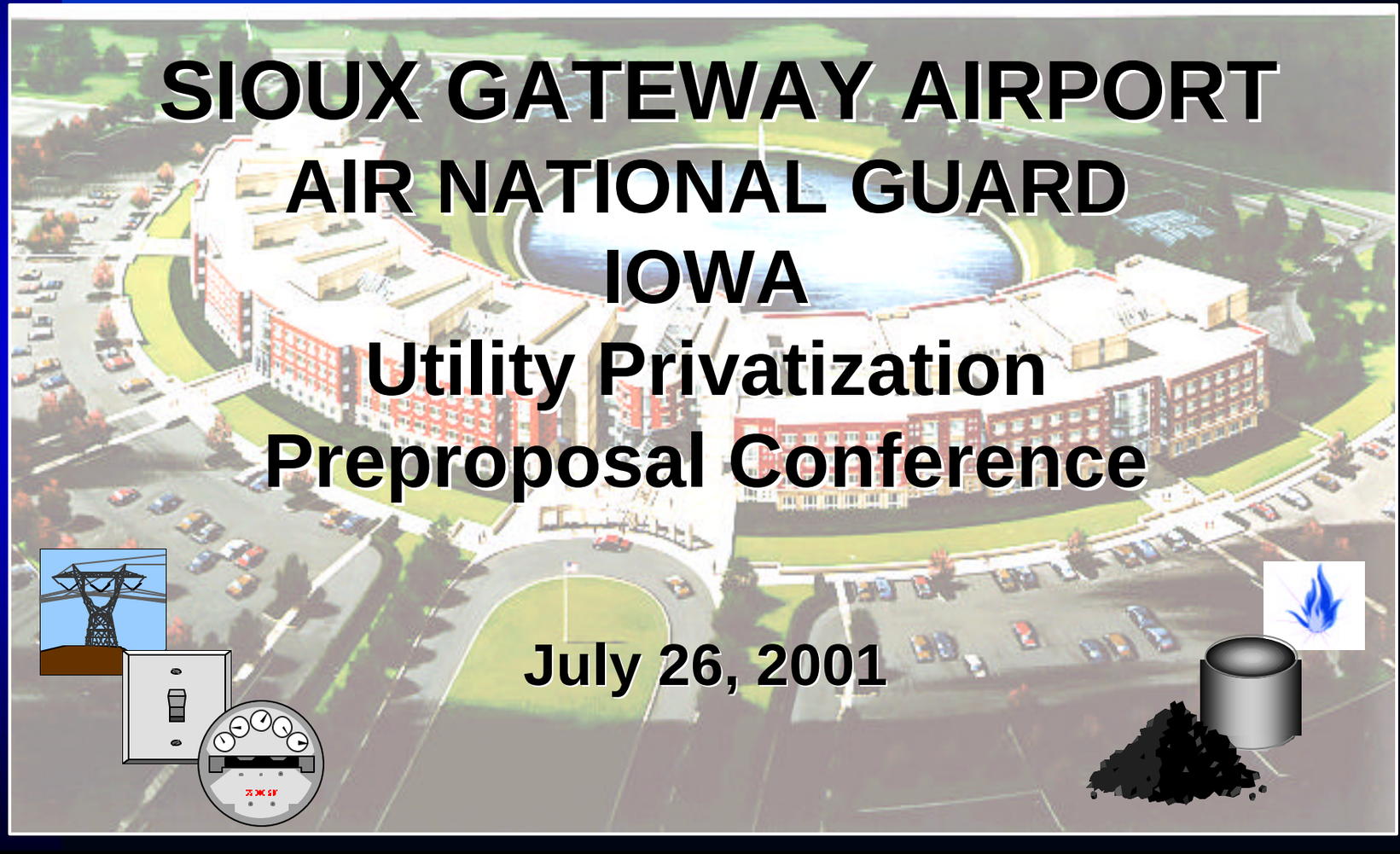
DEFENSE LOGISTICS AGENCY

DEFENSE ENERGY SUPPORT CENTER

Defense Energy Support Center



SIOUX GATEWAY AIRPORT
AIR NATIONAL GUARD
IOWA
Utility Privatization
Preproposal Conference

July 26, 2001

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Agenda

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- Introductions - (1:00 PM)
  - Lisa Lombard, Contracting Officer
  - Other Distinguished Guests
- Solicitation Conditions
- Review Solicitation
- Required Information/Submittals
- Other Information
- Break - (1:45 PM)
- Question and Answer Period

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Solicitation Conditions

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- Will privatize if
  - Long term benefit exceeds long-term cost
- Solicitation SP0600-01-R-0009 covers
  - Fort Smith Municipal Airport (ANG), AR (electric, natural gas, water, wastewater)
  - Sioux Gateway Airport (ANG) , IA (electric)
  - Rosecrans Memorial Airport, (ANG), MO (electric, natural gas, water and wastewater)

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Section B – Supplies or Services and Prices/Costs

- Bundling (B.4)
  - Allowed but not required
  - If bundling is offered
    - Must provide a separate price schedule (B-2) for each contract line item
- Schedule (B.5.2)
  - Monthly Credit as Payment for Purchase Price
  - Fixed Monthly Charge
  - Monthly Credit to the Government (Delayed Response Times)

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Section B – Supplies or Services and Prices/Costs

- Type of Contract –Fixed Price - Price Redetermination - Prospective (B.6)
  - 1st period is 2 years
  - Each following period is 3 years
    - May renegotiate during these periods if warranted

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Section C – Description/Specifications/Work Statement

- Contains general requirements applicable to all locations (C.3)
- Commodity is not included
- Performance Standards - required to adhere at a minimum, to specified industry standards
- Service Interruption/Contingency Plan (C.7)
  - Procedures and provisions for handling service interruptions

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Section C – Description/Specifications/Work Statement

- Routine, Urgent and Emergency Repair Response (C.8)
  - Provides required response times (see section J for Installation specific requirements)
  - Defines Routine, Urgent and Emergency

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Section C – Description/Specifications/Work Statement

- Environmental Compliance (C.10)
  - Comply with all applicable environmental laws and regulations
  - Accept Installation's spill response procedures, or propose alternative procedures for Government acceptance

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Section C – Description/Specifications/Work Statement

- Capital Upgrades and Renewals and Replacements Plan (C.11)
  - Initial Capital Upgrades Submitted in Proposal
  - Future Capital Upgrades Submitted Under Annual Plans
    - Government does not approve/disapprove proposed upgrades
    - Reimbursement of future upgrades (other than those required to meet regulatory requirements), is at the discretion of the Government

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Section C – Description/Specifications/Work Statement

- Quality Management Plan (C.12)
  - Provides listing of Critical Parameters (L.6.2)
  - Offeror proposes which standards and procedures they will apply to the parameters
- Transition Plan (C.13)
  - Operational transition plan to ensure continuous service from the Government to the new owner

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Sections E, F, G, and H – Solicitation Provisions/Clauses

- Section E - Inspection and Acceptance
- Section F - Deliveries or Performance
  - Utility Service Contract Term – 50 years or term consistent with end of lease
- Section G - Contract Administration Data
  - Contracting Officer's Representative
  - Invoice and Accounting Requirements
  - Service Charge Adjustment
  - Unforeseen circumstances will be addressed in accordance with Paragraph G.3 *Service Charge Adjustment*

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Sections E, F, G, and H – Solicitation Provisions/Clauses

- Section H - Special Contract Provisions
  - Insurance Requirements
    - Similar to Right of Way requirements
    - Additional requirements due to FAR minimums
  - Other Special Requirements
    - Accounting for Capital Upgrades/Purchase Price

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Sections I and J - Solicitation Provisions/Clauses

- Section I - Contract Clauses Incorporated by Reference and in full text
  - Federal Acquisition Regulation (FAR)
  - Defense FAR Supplement (DFARS)
  - Clauses for non-regulated entities (I.5)
  - Clauses for regulated entities (I.6)

- Section J – Base Specific Utility Specific Attachments
  - Base Distribution System Description
  - Specific Service Requirements
  - Secondary Metering – existing and future

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Sections J and K - Solicitation Provisions/Clauses

- Section J –(continued)
  - Submittals
  - Service Area and Off Installation Sites
  - Transition Requirements
  - Government Recognized Deficiencies
  - Examples of Right of Way and Bill of Sale

- Section K - Representations, Certifications & Other Statements of Offerors
  - Fill-ins - must be completed and provided along with offer

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Section L – Instructions, Conditions, and Notices to Offerors

- Site Visits and Technical Libraries (L.2.1.5 and L.2.1.6)
  - Site Visits (TBA)
  - Technical Library (TBA)
- Proposal Preparation Instructions (L.4)
  - Volumes - must be separated
    - Technical - 200 pages per system
    - Past Performance - 40 pages
    - Contract Documentation (including any exceptions to terms and conditions)
    - Price Proposal

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- Technical Proposal (L.6)
  - Service Interruption/Contingency Plan
  - Quality Management Plan
  - Capital Upgrades and Renewals and Replacements Plan
  - Operational Transition Plan
  - Financial Capability
- Contract Documents (L.8)
  - SF 33 - Fill-in and sign
  - Section K (Representations and Certifications)
  - Exceptions to Terms and Conditions
  - Subcontracting Plan - only large businesses
  - Socioeconomic Plan - all businesses

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Section M – Evaluation Factors for Award

- Explains how Offers will be evaluated (M.4)
  - Factor 1: Mission Capability
    - Subfactor 1: Service Interruption/Contingency Plan
    - Subfactor 2: Quality Management Plan
    - Subfactor 3: Capital Upgrades and Renewals and Replacements Plan
    - Subfactor 4: Operational Transition Plan
    - Subfactor 5: Financial Capability

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Section M – Evaluation Factors for Award

- Evaluation Factors cont (M.4)
  - Factor 2: Past Performance
  - Factor 3: Proposal Risk
    - Subfactors Identical to Factor 1
  - Factor 4: Socioeconomic Plan
  - Factor 5: Price

- Objective is to select the proposal that represents the Best Value

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Required Information/Submittals

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- Past Performance References – due when proposal is submitted
- Proposal – due October 15, 2001
  (1 – original, 3 hard copies and 1 copy on CD)

  separated into 4 volumes:
  - Volume I - Technical
  - Volume II - Past Performance Information
  - Volume III - Contract Documentation
  - Volume IV - Price Proposal

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Other Information

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- Points of Contact
  - Refer to Solicitation (SP0600-01-R-0009)
  - Contracting Officer
    - Verna Velez - vvelez@desc.dla.mil
      (703) 767-9405
    - Montrez Nicholson - enicholson@desc.dla.mil
      (703) 767-9652
- Updates/Amendments/Other Solicitations
  - Issued on Website
    - http://www.desc.dla.mil/main/a/priv/priv.htm

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Question and Answer Period

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- Submit Detailed Questions Regarding Solicitation In Writing
- Responses To Questions Will Be Disseminated To All Via An Amendment