

Based on several questions, this is provided to clarify the information we are looking for in the Statements of Qualification (SOQs):

1. **Management Approach:** Convey that the company understands what is involved in owning and operating a utility system. General techniques utilized by the company to accomplish work necessary for ownership and operation of utility systems. Please address each type of system (electric, natural gas, water and wastewater) that the company is interested in.
2. **Subcontractor Information:** Do you routinely use subcontractors? Do you foresee the use of subcontractors for this project, based on company history? If yes, tell us the main ones you currently use or think you might use for this project. How does the company currently decide when to use subcontractors or retain work in house? How does the company control subcontractor's work?
3. **Comparable Experience:** Has/does the company own and operate utility systems? What type? Size of the systems owned? Number of customer supported by the system? If the point of contact information is the same as that provided in the past performance, just state so and provide the information once.
4. **Financial Capability:** Can the company finance projects of this size, etc.? How might this project affect future financing capability?

**Past performance information:** If the form provided in the solicitation section L does not apply to the type of business that you do, please provide the following information on your references at a minimum:

Name of contact, phone number, fax, address, email (if available), who they represent, a description of work performed, when, etc.

We understand that this is a large undertaking and not all companies have staff on-hand that is used to dealing with and preparing information for Government solicitations. We also understand that many of you are interested in participating in the SOQ process. However, the SOQs are not required and the information provided in the SOQ and the evaluation of the SOQ will not be used in evaluating an offerors proposal or impact the rating of an offerors proposal. An offeror can provide a proposal and not provide a SOQ. If the February 16, 2000 date can not be met and/or the information provided is not complete, this will not adversely impact the offeror in the proposal evaluation stage. If the offeror can not meet the February 16, 2000 date, they can provide their SOQ and past performance information at a later date. We request that you provide us on February 16, 2000 the date on which you will submit the information. The Government response to offerors as to their qualifications will be provided approximately 10 days from the receipt of the SOQ or February 16, 2000, whichever is later. No extensions to the due date for the receipt of proposals will be granted if the request to due so is based on delays in submitting the SOQ to the Government. Past performance information should be provided as soon as possible but shall not be provided any later than the proposal due date of April 21, 2000.